



## **2019 MDRT Global Conference e-Handout Material**

**Title:** Making Yourself and Your Clients Happy

**Speaker:** Sookjwa Kim

**Presentation Date:** Monday: September 2, 2019

**Presentation Time:** 3:00p.m. - 4:00p.m.

**Session Room:** ICC - Meeting Room C3.5

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- 2006. 11 ING 입사
- 2008. 11 G. Lion 승격
- 2009. 11 S. Lion 승격
- 2010. 11 E. Lion 승격
- 2014. 11 R. Lion 승격
- MDRT 종신 회원  
(MDRT 12회, COT 4회)

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내가 가진 장점은  
무엇인가?

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게티이미지코리아



한국경제TV

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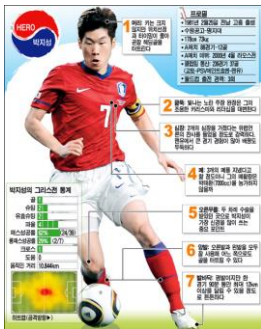
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스포츠조선  
스포츠조선닷컴이 제공하는 자료

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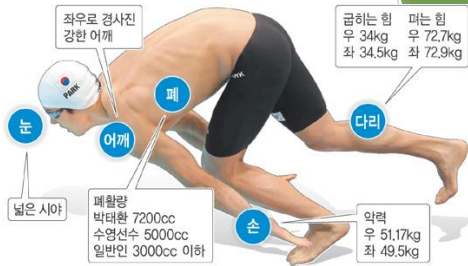
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기사제공 스포츠경향

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# 나의 직업은?

우리의 일

YOU ASK THEY TELL YOU SELL

-Rao K. Garuda (MDRT 36회차)  
2019 연차총회에서

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# 특별한 여행

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당신은  
무엇을 잘하고  
무엇을 할 때  
행복하신가요?

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나의 또 다른 직업  
맛있는  
‘상 담 실’

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거북이가 왜 토끼랑  
달리기를 하려고 하지?  
헤엄을 치란 말이야  
사람마다 자기가 잘할 수 있는 일 좋아하는  
일이 다 달라.  
그런데 왜 달리기만 하려고 하지?

- 김형 고시맨 중에서 -

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